



MINC STOCKBROKING is the trading name of
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Client Profile Assessment

This client profile assessment is for the purpose of obtaining information about your circumstances in order to provide you with advice that is suitable for your needs and objectives. If you do not provide the requested information the advice may not be appropriate for your circumstances.

We recognise that you are under no obligation to provide us with the information requested and fully respect your right to your privacy.

If you choose not to provide all the information requested, our advice may not be entirely compatible or suitable for your circumstances and is provided on a "limited advice basis" or a "no advice basis".

ENTITY

Entity Name: _____

Designation: _____

Attitude to Risk:

Low risk Med Risk/moderate High risk/Aggressive Speculative None

Account Type: (Please nominate which account this profile applies to)

Individual Superannuation Company
 Joint Trust Other

Investment objectives

	Primary	Secondary	Interested
Capital Preservation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Income	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Balanced	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Capital Growth	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Aggressive growth	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trading	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Speculative investments	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Leveraged income or growth	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

FINANCIAL SITUATION

Expected year of retirement _____

Basis of Employment

Permanent Casual/Part-time Self Employed Retired Home Duties

Sole family income earner yes no

Primary Source of income

Business Salary Investments Retirement Assets Pension

Current Securities Investments

Approximate value of securities invested \$ _____

Approximate % that the portfolio represents of your total net worth: _____%

Valuation date _____

Current reliance on investment income

Entirely substantially partially not at all

Income Bracket (if joint account, please combine)

- \$0 - \$50,000
- \$50,000 - \$100,000
- \$100,000 - \$250,000
- \$250,000 +

Superannuation Investments held

- none
- SMSF
- commonwealth/state/municipal employer sponsored/corporate

Future reliance on investment income

- Currently reliant
- Less than 2 years
- 2 – 4 years
- 5 – 7 years
- more than 7 years

Gearing _____ % of your portfolio that is geared

Expenses Average monthly expenses \$ _____

Past Investments

	Extensive	Moderate	Limited	None
Fixed interest	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Property trusts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Managed funds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Australian equities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International equities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Warrants/options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Margin lending	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Investment timeframe

- 0-18 mths
- 18 mths -3 years
- 3 - 5 years
- 5 - 7 years
- more than 7 years

ASSETS/ LIABILITIES (if joint account, please combine)

Assets

\$ _____

Liabilities

\$ _____

PARTICULAR NEEDS

Ultimate Use for portfolio (tick as applicable)

- | | |
|---|---|
| <input type="checkbox"/> Fund Retirement | <input type="checkbox"/> Long Term Preservation of Assets |
| <input type="checkbox"/> Comprise an estate for the benefit of my dependants | <input type="checkbox"/> Educated my dependants of fund special |
| <input type="checkbox"/> Fund the acquisition of a house or large capital asset | <input type="checkbox"/> Invest in a business |
| <input type="checkbox"/> Be an emergency source of funds | <input type="checkbox"/> Supplement my income |
| <input type="checkbox"/> Some other purpose | |

Investment Return Preferences (please tick one)

- Income from high yielding securities without capital gain objectives
 Income and capital gain
 Capital gain from low yielding growth securities
 Trading for short term capital gain without yield objective

Investment Interests

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> Industrials | <input type="checkbox"/> Resources | <input type="checkbox"/> Blue chip | <input type="checkbox"/> Small cap. |
| <input type="checkbox"/> Property trusts | <input type="checkbox"/> Managed funds | <input type="checkbox"/> Margin Lending | <input type="checkbox"/> Franked dividends |
| <input type="checkbox"/> CFD's | <input type="checkbox"/> Options | <input type="checkbox"/> Warrants | <input type="checkbox"/> Speculative trading |
| <input type="checkbox"/> Initial Public Offerings | <input type="checkbox"/> Seminars | <input type="checkbox"/> Portfolio Management | <input type="checkbox"/> Savings strategies |
| <input type="checkbox"/> International | <input type="checkbox"/> Self managed Super fund | | |

Any other information which may impact on your financial circumstances or objectives?

Signature(s): _____

Name(s): _____

Titles (if Coy): _____

Date: _____

Office Use Only

A/C Number:

Advisor Code:

Brokerage Scale: